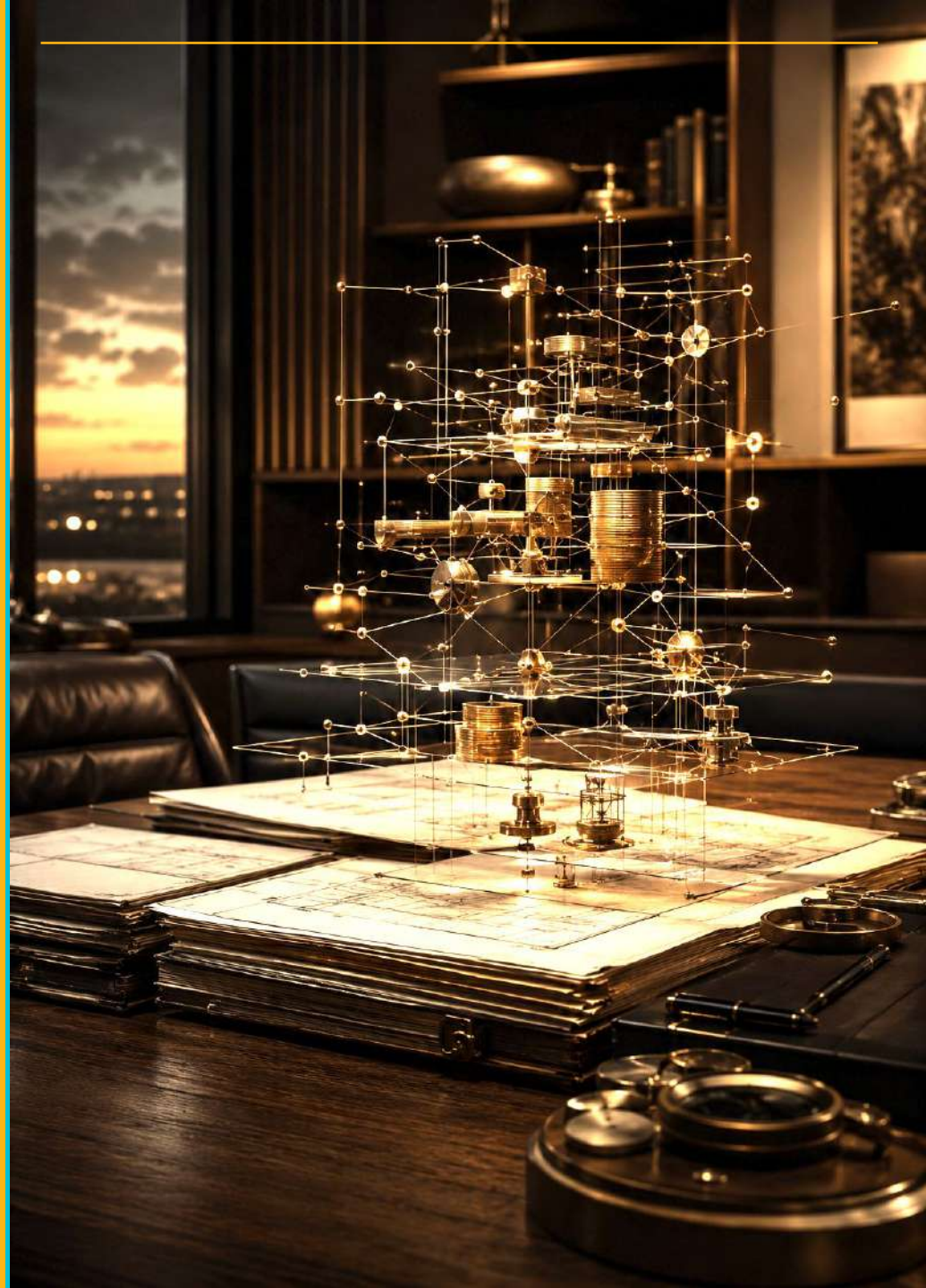


Own the Work, Not the Weights

WORK INTELLIGENCE · WHITE PAPER

The value of enterprise AI is migrating from the model layer to owned, proprietary Work Intelligence — and the market just saw it happen in real time.

Irvine, California



A capability you don't control can be switched off — without notice.

What happened

A leading tier of frontier models was suspended for every customer at once — to comply with a government export-control directive, not for any commercial reason.

What it proved

The capability didn't get slower or pricier. It disappeared. A closed model is a dependency you rent, not an asset you own.

What it changed

Boards now treat single-vendor model dependence as a single point of failure — and are demanding control of their own IP.

The lesson is structural, not anecdotal.



The model layer splits three ways — and all three push value downstream.

01 The frontier freezes upstream

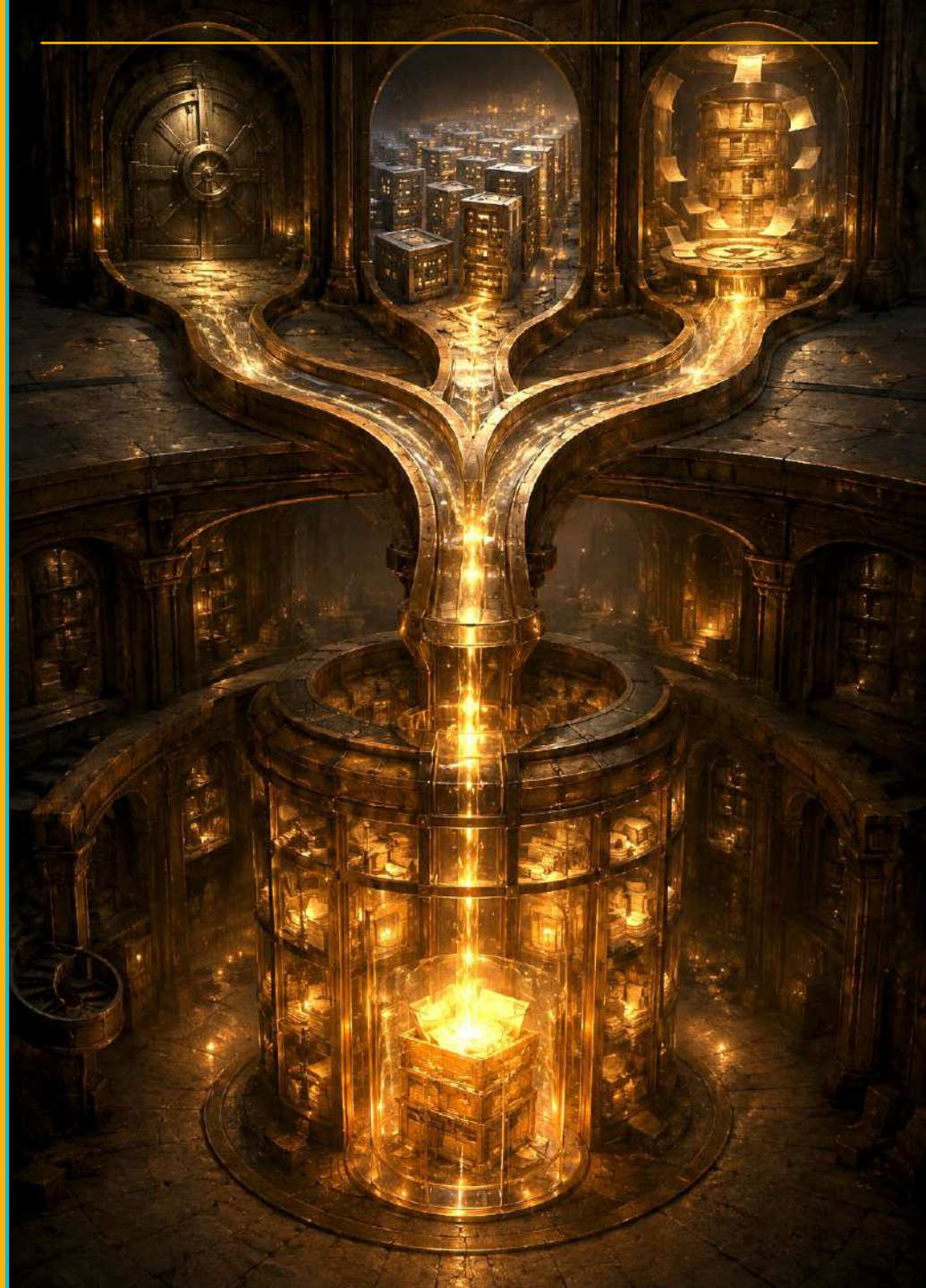
The most capable models won't ship as commercial products. They're reserved for hard science, drug discovery, energy research, and national-security work — out of reach by design.

02 The released tier commoditizes

Models one step back compete with near-free open source. As inference prices fall, enterprises route routine work to the cheapest adequate model. Capability becomes a commodity input.

03 Value concentrates in owned data

If the frontier is unreachable and the rest is interchangeable, the defensible value moves to proprietary data and the application work built on it. The model becomes a swappable engine.



From the model layer to the layer the enterprise actually owns.

YESTERDAY

Application

Proprietary data

Frontier model **VALUE**

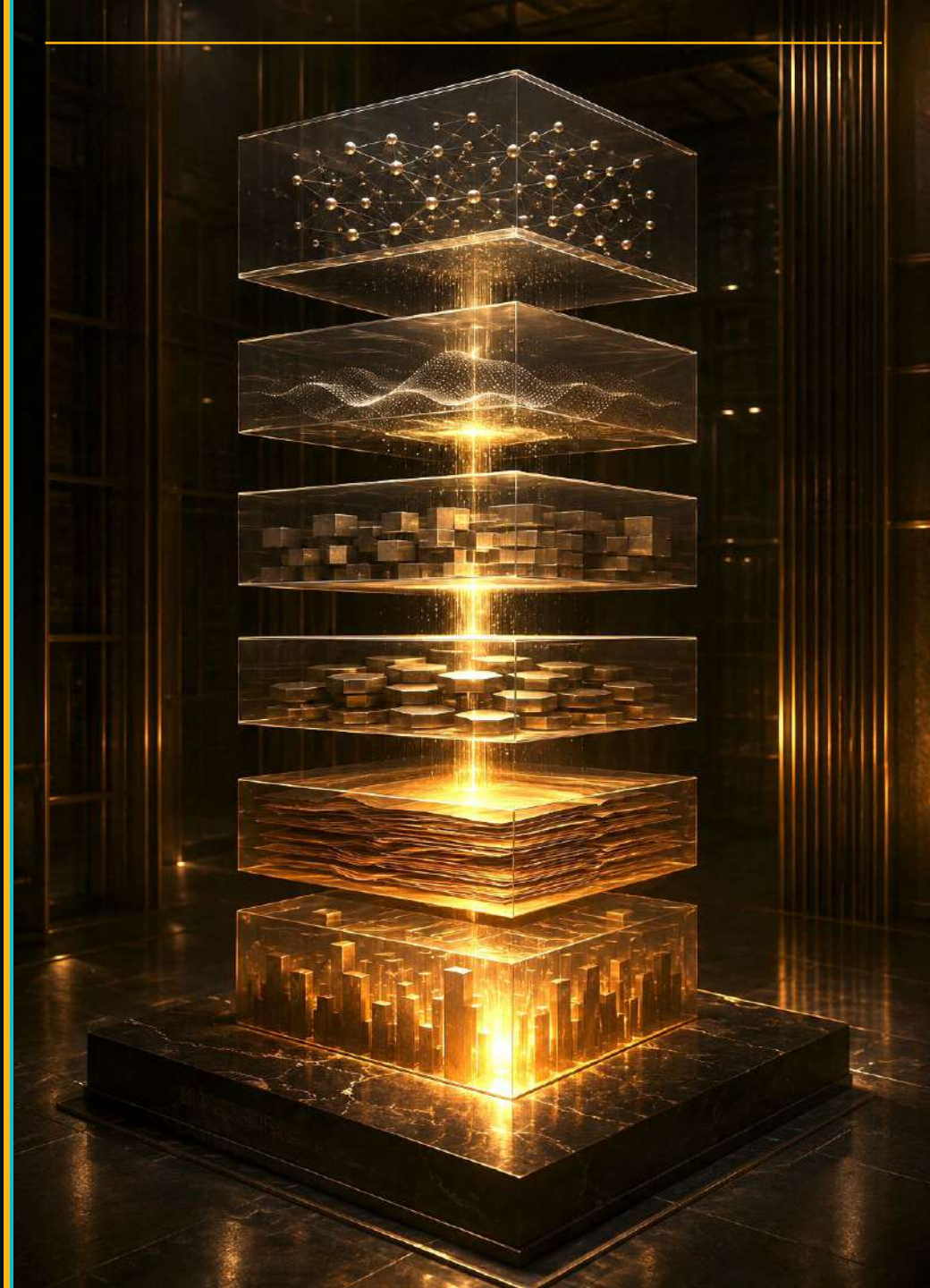
TODAY

Application work **VALUE**

Work Intelligence **VALUE**

Model (swappable)

The asset isn't the engine that reads your data. The asset is the data — your record of how the work is done.



Work Intelligence is the fourth system of record.

ERP

Resources & transactions

1990s

CRM

Customers & relationships

2000s

PLM

Products & lifecycle

2000s

Work Intelligence

Expertise in motion

Now

Like the three before it, Work Intelligence is owned by the enterprise, compounds as it accumulates, and cannot be downloaded by a competitor — and unlike a model, it needs no vendor's permission to keep running.



How frontline expertise becomes a compounding, owned asset.

Genesis

Builds the digital twin and the structure work is captured against

Field IQ

Captures expertise in the field, where the work happens

Assess IQ

Validates competence into measured, certifiable capability

Compound IQ

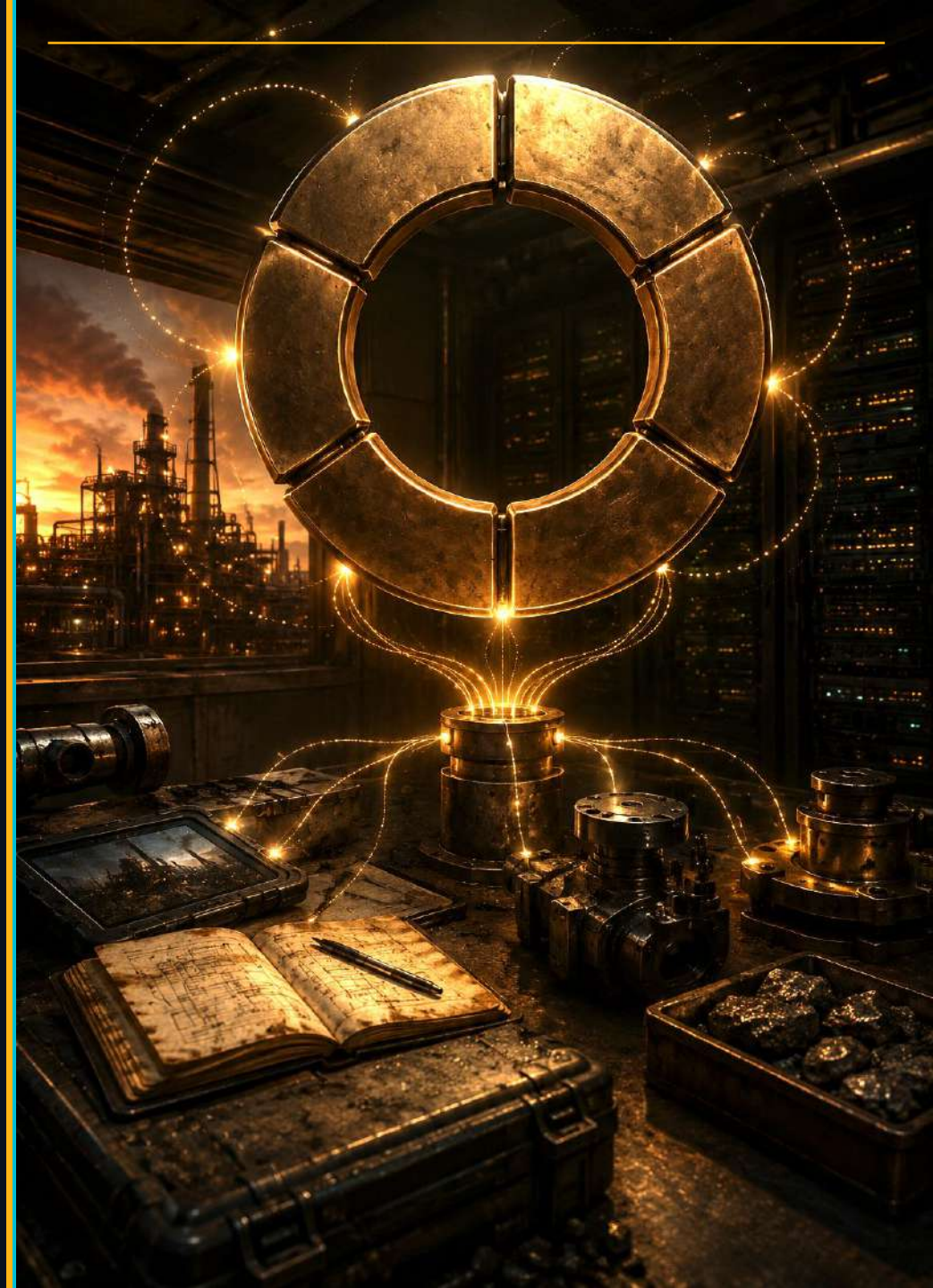
Compounds the captured intelligence with every cycle

EON Conductor

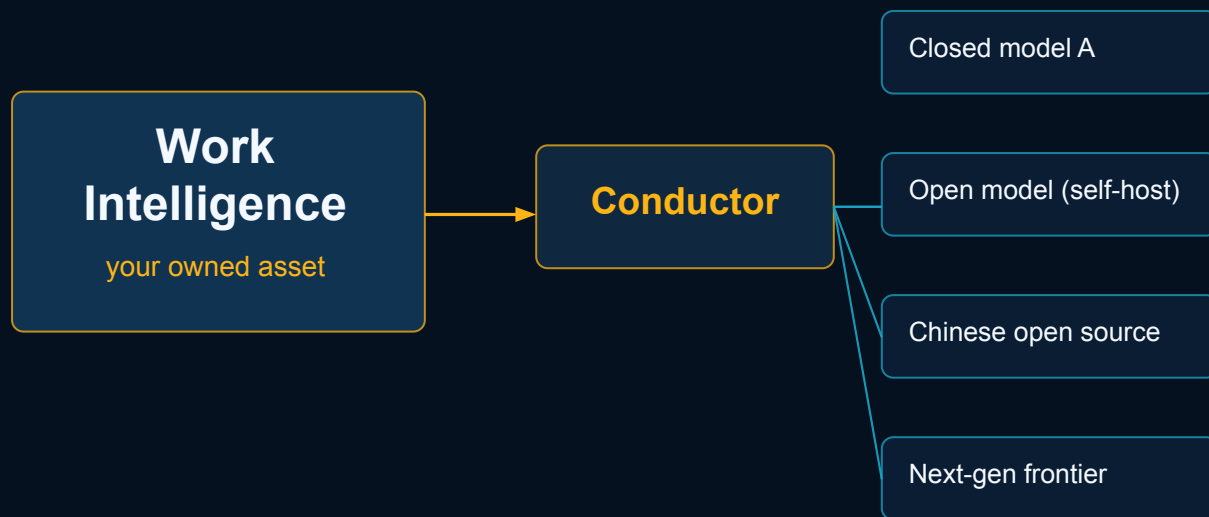
Orchestrates which model runs each task — the swap point that makes lock-in optional, not structural.

EON Verdict

Gates quality and trust — only validated work enters the Work Intelligence record.



Pull any one model. The asset doesn't move.



If a provider is restricted tomorrow, the Conductor routes to another engine. The customer's accumulated Work Intelligence is untouched.



Not a thesis we're testing — the thesis we were built around.

1 Priced on expertise, not tokens

Cheaper inference makes the Flywheel cheaper to run — not less valuable.

2 The moat is atoms, not bits

Labs can't scrape how a turbine tech runs a shutdown. That data was never online.

3 Model-agnostic by design

Single-vendor risk is a kill switch. We treat the model as a swappable input.

4 Customers own their IP

Exactly the procurement requirement the shutdown just created everywhere.

5 25 years where it matters

4,400+ customers, energy & heavy-industry roots — built toward this market for two decades.



Built on a 25-year heritage in the verticals that can't afford an outage.

25+

years of heritage

EON Reality lineage

4,400+

institutional customers

across the globe

80+

countries

global footprint

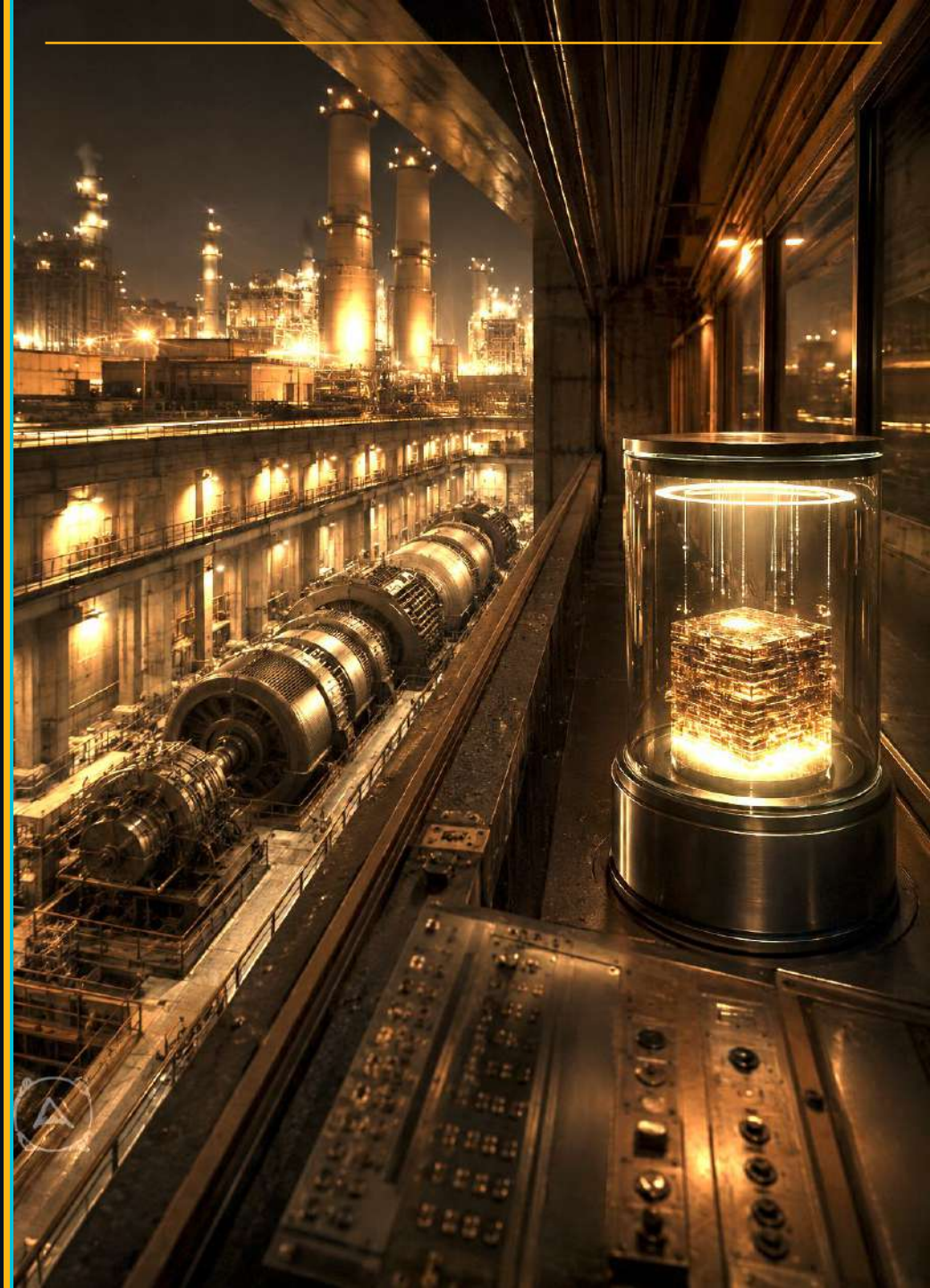
136M+

platform downloads

at real-world scale

Deep roots in energy and heavy industry.

These are the operators who cannot run core operations on a model that might be export-controlled on a Friday afternoon — and Work Intelligence is already in lighthouse engagements with global energy majors.



The model is rented. The work is owned.

Own the Work, Not the Weights.

 EON AI Ventures

EON AI Ventures · Work Intelligence

Irvine, California

