

# Facility-Agnostic Field Intelligence

*Turning any worker into a thirty-year expert*

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A composable equipment ontology for the industrial enterprise

## THE PROBLEM

# The expertise cliff

The people who hold thirty years of judgment are retiring. The people replacing them are green — in environments where being wrong is a safety problem, not an inconvenience.



### Demographic loss

Decades of tacit diagnostic intuition retire with the people who built it — and it was never written down.



### Procedural fragmentation

What is documented is scattered across SOPs, P&IDs, and manuals — rarely available at the point of work.



### Configuration explosion

Thousands of individually engineered facilities. No two alike, so site-by-site training never scales.

*The traditional fixes — long apprenticeships, flying scarce experts between sites — do not survive the retirement wave.*

# Any worker. Any facility.

A technician three weeks on the job is sent to a facility no one has worked before. They put on the glasses. The system recognises every component in front of them, knows how each behaves, and guides each step — watching the work, flagging what looks wrong, and escalating to a human when the situation exceeds what it can safely advise.



## Recognise

Names every component on sight



## Guide

Composes the correct procedure, step by step



## Escalate

Stops and hands off when unsure

*The worker is green. The guidance is not.*

# Composition, not enumeration

A facility is not a monolith to be memorised. It is a graph assembled from a finite library of known components.



## Enumeration

*Model every facility.*

**Scales with the number of facilities** — An unbounded, ever-growing problem

**Every new site is a new modelling effort** — The project never ends

**Permutations are effectively infinite** — Hopeless



## Composition

*Model the component vocabulary.*

**Scales with component classes** — A bounded library — ~50 to start

**Recognise nodes, infer topology, compose** — Works on facilities never seen

**Every job makes the system smarter** — A product that compounds

***You don't program 5,000 locations. You program the vocabulary the locations are built from.***

# Fifty classes, not five thousand locations

~50

equipment classes  
to start

15

top classes carry  
most daily value

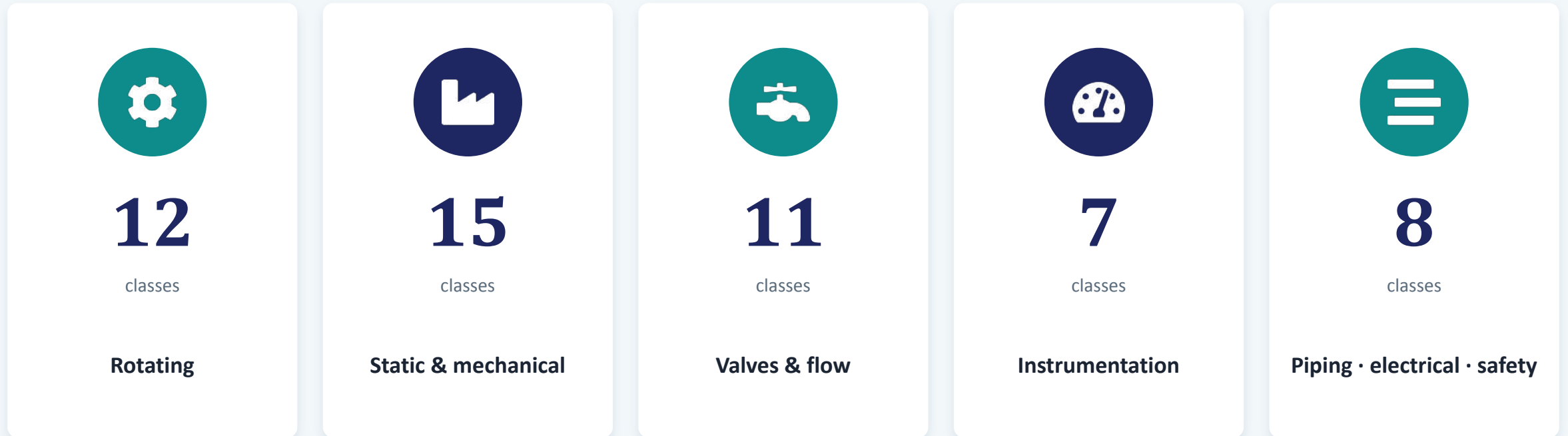
80%+

of real field  
interactions covered

*Tier 1 is small enough to build now — and large enough to matter. Everything beyond it is the flywheel doing its job.*

# Anchored to the industry's own standard

**Built on ISO 14224** — the petroleum industry's equipment taxonomy. When the system recognises a component, its output maps straight into the customer's existing reliability and maintenance data. It speaks their data language on day one.



*54 classes across five families — the full vocabulary a field technician physically touches.*

# The six-layer competence record



## 1. Identity

ISO class, aliases, tag pattern

*Nameplates*



## 2. Geometry

3D model + multi-angle imagery

*Photo corpus*



## 3. Anatomy

Subcomponents & boundary

*Engineering teardown*



## 4. Function

What it does; operating envelope

*Skill capture*



## 5. Behavior

How it responds to upsets

*Simulator*



## 6. Procedure

Operate · inspect · isolate · fix

*SOP library*

**Recognition** keys on layers 1–2. **Guidance** composes from layers 3–6.

# Three tiers, one bounded library

## TIER 1

**~50 classes**

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Core equipment a technician physically touches

*80%+ of interactions*

## TIER 2

**~300 types**

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Variants and subtypes for robust breadth

*Rarely surprised*

## TIER 3

**1,000–2,000 items**

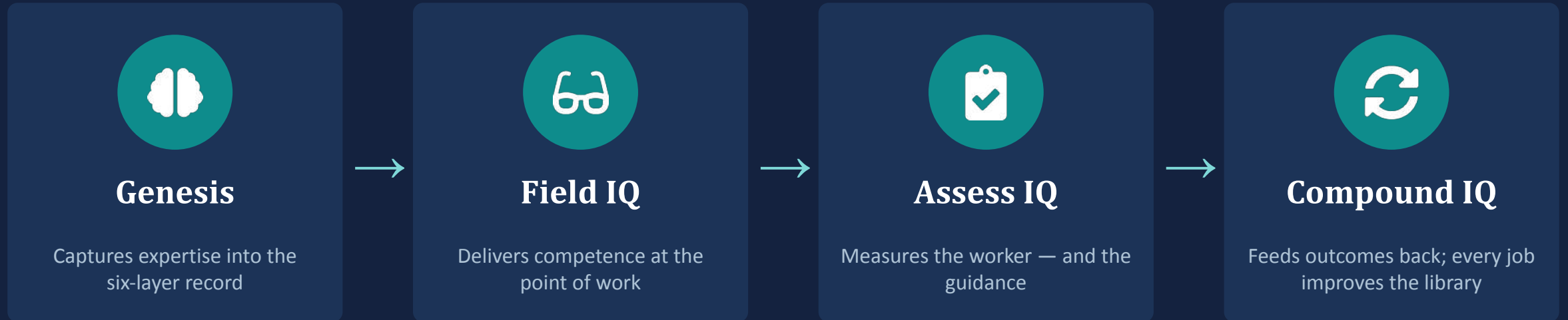
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Maintainable items — seals, bearings, actuators

*Long tail, over time*

*The top 15 classes — pumps, compressors, separators, exchangers, control & relief valves, core instruments — carry most of the daily value.*

# The Intelligence Flywheel



## EON Conductor

Orchestration — routes each task to the right model and knowledge

## EON Verdict

Trust gate — decides when to guide a green worker and when to escalate

*In a high-consequence environment, the Verdict gate is not optional — it is the difference between a helpful system and a dangerous one.*

# The green-worker journey



1

## Recognise

Identify the class; read nameplates, tags, gauges



2

## Locate

Infer local topology — role, not just name



3

## Compose

Assemble the right procedure, even for an unseen layout



4

## Verify

Watch the work; flag deviations in real time



5

## Escalate

Low confidence or safety-critical → hand to a human



6

## Learn

Verified outcome compounds the library

# What is deliverable today



## Deliverable now

- Visual recognition of class & type from labelled 3D + imagery
- Nameplate, tag, and gauge reading
- Local topology inference from sight + engineering logic
- Procedure retrieval and composition from the SOP library
- Simulator-grounded behavior — cause and effect, not just steps



## Genuinely hard

**Multi-sensory diagnosis** — Veterans use sound, vibration, smell — recognition is solved; diagnosis is only partial

**Novel upset conditions** — When several systems interact unexpectedly — the hardest mile

**Calibrated uncertainty** — Rust, occlusion, undocumented retrofits — the system must know when it is unsure

*The deliverable core compresses a green hire toward a competent multi-year technician. That capability alone is the business.*

**We don't ship a thirty-year veteran  
on day one.**

**We ship a reliable multi-year technician on day one** — and the flywheel compounds it toward the veteran, facility by facility, month by month.

*A system that demonstrably gets smarter is a moat that generic, public-knowledge AI cannot build.*

# What most people miss



## Hazardous-area hardware

Live process zones require intrinsically safe, certified devices (ATEX / IECEx). A hard regulatory gate — not a preference.



## Connectivity & edge

Remote, RF-restricted sites. Must run real capability at the edge and degrade gracefully.



## Accountability

A human stays accountable for safety-critical calls, with an auditable record of guidance and action.



## Brownfield drift

Facilities don't match their drawings. Topology inference must tolerate as-built reality.



## Change management

The experts whose knowledge is captured must be partners, rewarded — not treated as extraction.

# Makers vs. takers — and the fourth system of record



## The moat is the competence

General AI averages public knowledge — a taker. Captured equipment-specific expertise exists nowhere online — a maker. The moat is not the model; it is the competence and the flywheel that compounds it.



## Work Intelligence = the 4th system of record

ERP records resources. CRM records customers. PLM records product. None records how work is actually performed. Work Intelligence is that living record of operational competence.

ERP

CRM

PLM

WORK INTELLIGENCE

*Three systems of record run the enterprise. The fourth captures the expertise that makes it run.*

# Five moves to scale

1

## Recognition core

Identity + geometry across ~50 classes. The glasses reliably name what they see.

2

## Procedure layer — top 15

Full guidance for the highest-frequency classes, where daily value concentrates.

3

## Behavior via simulator

Ground rotating and fired equipment in simulated cause-and-effect.

4

## Verdict gates

Hard escalation on every relief valve, shutdown valve, F&G detector, pig trap, wellhead, lineup.

5

## Topology & compounding

Compose guidance for unseen layouts; turn the Compound IQ loop so the library improves with every job.

EON AI VENTURES · WORK INTELLIGENCE

# The fourth system of record for the industrial enterprise.

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*Capture the expertise. Recognise the parts. Compose the guidance. Compound it with every job.*

EON UNIVERSAL · THE 'WHY NOW'

# Why this was impossible—until today

*Four hard problems. One moment. And a system that only works when all four are solved together.*

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# The vision isn't new



**People have wanted a veteran in the worker's ear for thirty years.**

The dream — walk a green technician through any facility with expert guidance — has been obvious for decades. Which raises the only question a serious investor will ask:

*“If it's so great, why hasn't someone already done it?”*

# Four problems crossed the line at once

Each of these was, on its own, a research project that didn't work in the real world. They became usable at roughly the same moment — and the system is worthless unless all four work together.



1

## Recognition

that survives the real world



2

## Reasoning

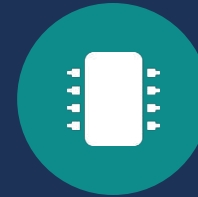
over a novel combination



3

## Interaction

real-time, situated advice



4

## Edge economics

all of it, affordably, anywhere

*Solve three and you have nothing. The window opened when the last one crossed.*

# Recognition that survives the real world



*The capability finally crossed from fragile demo to deployable product.*

## THEN — WHY IT WAS IMPOSSIBLE

Old computer vision could spot a clean object in a clean photo. It could not reliably identify a rusty, insulated, half-occluded pump in bad light at an odd angle — the demo worked in the lab and failed on the catwalk.

## NOW — WHAT CHANGED

Modern vision models, trained with synthetic data rendered from 3D models under simulated wear and occlusion, make field recognition robust instead of fragile.

# Reasoning over the combination



*The capability finally crossed from fragile demo to deployable product.*

## THEN — WHY IT WAS IMPOSSIBLE

Even with every part recognized, older systems were lookup tables — ‘that's a pump, here's the pump page.’ They could not reason that this pump, connected to that vessel, in this configuration, means something specific.

## NOW — WHAT CHANGED

General reasoning over a novel arrangement of known parts — composition — is now deployable, so guidance can be assembled for a facility never seen before.

# Real-time, situated interaction



*The capability finally crossed from fragile demo to deployable product.*

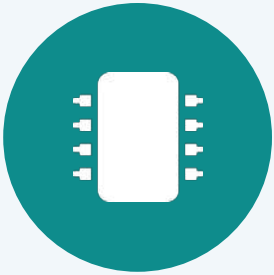
## THEN — WHY IT WAS IMPOSSIBLE

A manual is static. A veteran in your ear is interactive — they answer back, adapt to what they see, and change the instruction when the worker does something unexpected. That responsiveness did not exist in usable form.

## NOW — WHAT CHANGED

Fast, low-cost language-and-reasoning models generate correct, step-by-step, responsive guidance live — and know when to say ‘stop, I’m not sure.’

# Edge economics



*The capability finally crossed from fragile demo to deployable product.*

## THEN — WHY IT WAS IMPOSSIBLE

Even if each piece existed, running vision + reasoning + interaction together, fast, on a device in a field with no connectivity, was economically impossible. It stayed a science-fair project.

## NOW — WHAT CHANGED

The collapse in AI cost turns the lab demo into a product you can put on five thousand sites and run at the edge, offline.

# The chain breaks if any link is missing



**Recognition without reasoning**

***= a label-maker***



**Reasoning without recognition**

***= blind***



**Both, without interaction**

***= a smarter manual***



**All three, without cheap edge**

***= a lab demo***

***Each piece alone is useless. The value exists only in the convergence.***



## The window opens with the last link

Because all four are required, the window could only open when the slowest of them — affordable, real-time reasoning at the edge — finally crossed the line.

**That moment is **now** — not three years ago, and the reason no incumbent has shipped it.**

# The convergence is the entry fee. The flywheel is the moat.



## The convergence

*Cost of entry*

Everyone gets access to the same four capabilities at the same time. The convergence explains why it's possible now — but it is not, by itself, defensible. It's the ticket to the game.



## The flywheel

*Durable advantage*

On top of the convergence we stack the one thing money can't instantly buy: captured proprietary expertise that compounds with every job. That's the moat — and it grows while competitors are still assembling the entry fee.

***We are standing on the first moment all four are buyable — and building the compounding asset on top before anyone else starts.***

# The hard part was never the vision.

It was that the vision required a convergence nobody could assemble —  
**until now.**

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