



EON AI VENTURES

THE CENTAUR DEFENSE

Navigating the Software Value Collapse
& the Rise of the Outcome Ecosystem

February 2026

The Centaur Moment



PHASE 1

Tool Phase

AI augments specific tasks within existing workflows



PHASE 2

Centaur Phase

Human-AI teams outperform either alone — we are here now



PHASE 3

Autonomous Phase

AI moves from tool to substitute; software value collapses to zero

"This window is very brief." — Dario Amodei, CEO Anthropic

Within 6–18 months, we transition to Phase 3 where traditional software value collapses.

10 Trends Reshaping Reality

\$285B

Software market selloff in early 2026 as investors realized AI could replace entire categories of enterprise software

- 01 Centaur Peak**
Human + AI teams hit peak productivity — transitional
- 02 Software Value Collapse**
Marginal cost of software production trends to zero
- 03 Agentic Workflows**
End-to-end autonomous systems replace toolkits
- 04 80% Quality Ceiling**
Safety-critical industries need the final 20% human layer
- 05 Solo Unicorns**
First \$1B company with 1 employee projected for 2026

10 Trends Reshaping Reality

06



Verification Tech

Massive demand for human-key-signed verification to prove content authenticity

07



Outcome-Based Pricing

Per-seat pricing is dead — buyers pay only for successful outcomes

08



Country of Geniuses

By 2027, AI data centers house 50M 'geniuses' coordinating at superhuman speed

09



SaaSocalypse

Mass SaaS contract cancellations as buyers switch to AI-built alternatives

10



Bridge-to-Employment

Governments prioritize Skills → Jobs → Income programs powered by AI

EON'S STRATEGY

A Defense Against Commoditization

To avoid being consumed by generic AI labs, EON is repositioning around a Trust and Verification Architecture.



Trust Architecture

Security as the Moat

Generic AI cannot be trusted with safety procedures due to hallucination risks. EON's Enterprise Hub solves this.



Outcome Ecosystem

From Software to Verified Results

The ecosystem to verify a human's ability to perform real-world tasks cannot be replicated by code alone.

Four Pillars of Security

1



On-Premises Deployment

Full stack on client infrastructure — no proprietary data ever leaves the network

2



Client Material Fidelity

Simulations built strictly from client's actual SOPs, preventing generic AI errors

3



SAIQ Multi-LLM Guard

Five independent LLMs cross-validate every output; disagreements flagged for human review

4



Human-in-the-Loop

Experts remain final authority, approving every critical training path before it goes live

From "Software" to "Outcomes"

While the software to show a 3D model may become free, the ecosystem to verify a human's ability to use it does not.

Tri-Modal Assessment



Oral AI Exams

AI-driven verbal assessment
eliminates guesswork



Written Theory

Comprehensive knowledge
verification



XR Performance

Hands-on simulation data proves
competency

THE CONTENT MOAT

9,000+ courses **36M+** XR objects **25** years of institutional knowledge

Critical Gaps for Phase 3 Survival

1

Product Instability

#1 BLOCKER

Gap: Platform bugs prevent 95% demo success rate

Action: Shift to "Service First" model — EON experts deliver the outcome while AI tools mature

2

Autonomous Integration

URGENT

Gap: End-to-end autonomous agents arriving in 6–12 months

Action: Integrate Sales Engine + Knowledge Platform immediately for Centaur speed

3

Physical World Expansion

STRATEGIC

Gap: Most EON value confined to simulated training

Action: Double down on Assist IQ — AI co-pilot in the physical world for real-time task guidance

Critical Gaps (cont.)

4

B2C Economics

UNVALIDATED

Gap: \$2M target from \$20/month subscriptions is currently unvalidated

Action: Reposition Oh-WOW as a "Career Transformation Engine" guaranteeing job links to high-demand trades

5

"Country of Geniuses" Integration

FUTURE

Gap: Current 5-LLM guard is only a starting point for the 50M agent era

Action: Evolve Sentient Worlds Engine to let millions of agents stress-test simulations with infinite crisis scenario variations

CONCLUSION

The Path Forward

EON Reality's future is secured by pivoting from being a creator of tools to being the custodian of workforce safety and truth.

THE TRANSITION



As code commoditizes, the premium moves to the Verified Human.



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THE CENTAUR DEFENSE

Custodians of Workforce Safety & Truth

February 2026 | Confidential



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THE THREE-YEAR BUFFER

Strategy for Surviving the "AI Phase 3" Transition
through High-Stakes Physical Domain Mastery

February 25, 2026

36

MONTHS

Buying Time in a Collapsing Market

EON must pivot to "Safe Harbors" — market segments where the cost of error is catastrophic, regulation is rigid, and the physical world blocks pure digital AI.



Catastrophic Error Cost

Industries where mistakes cost lives or millions



Rigid Regulation

Compliance requirements block generic AI adoption



Physical Barrier

Real-world tasks AI cannot replicate digitally

The 3-Year Buffer Industries

1



Energy & Safety-Critical Infra

Oil & Gas, Power

MOAT

Career-Risk
Aversion

2



Specialized Healthcare

Surgical Prep

MOAT

Compliance
Grade Evidence

3



Aviation Maintenance

Incident Response

MOAT

FAA/Intl
Standards

4



TVET & Global South

Vocational Training

MOAT

Network
Effect

Energy & Safety-Critical Infrastructure



THE RISK BARRIER

An "80% quality" AI is a liability in these sectors. A single hallucinated safety procedure can cost millions or lead to loss of life.



THE 3-YEAR MOAT

Decision-makers are career-risk averse. They will not adopt generic AI but will pay a premium for EON's Trust Architecture (On-Premises + 5-LLM Guard).



TARGET WHALES

Exxon

Saudi Aramco

40%

of operators retiring —
tacit knowledge must be
captured immediately

Healthcare & Aviation



Specialized Healthcare & Surgical Prep

THE PHYSICAL BARRIER

Surgical suites and medical device operations require tactile, hands-on precision that pure digital AI cannot simulate.

THE REGULATORY MOAT

Hospitals require "Compliance-Grade Evidence" for certification. EON's Tri-Modal Assessment provides an auditable trail that generic chat interfaces lack.



Aviation Maintenance & Incident Response

THE HIGH-STAKES BARRIER

Aviation is defined by safety at stake. Maintenance procedures for jet engines and critical systems have zero margin for error.

THE ADOPTION MOAT

This industry moves slowly due to rigorous FAA/international standards, providing a natural buffer against the rapid commoditization seen in consumer software.

TVET & Global South

THE OUTCOME BARRIER

In these markets, the goal is not "learning" but a direct pipeline from training to employment.



THE SCALE MOAT

Governments in developing nations need national-scale workforce transformation that connects training directly to employment.

Career Compass + **Marketplace** create a network effect that is harder to commoditize than a simple tool.

The "Physical Last Mile"

Bridge the gap between training and real-world execution by moving from simulations to the on-the-job co-pilot.



Expand Assist IQ



Operates in the physical world, unlike other EON products



Provides real-time, context-aware AI during task execution



Embeds EON into actual workflows — highest switching costs ("Last Mile" moat)



Refine Trust Architecture

ZERO-HALLUCINATION GUARD

Market SAIQ (5-LLM consensus) as the only way to make AI "Enterprise Ready"

ON-PREMISES SECURITY

Full stack on client infrastructure for every "Whale" account — no procedures leave the building

What to Fix Now

To survive the next 36 months, EON must address current internal weaknesses that threaten enterprise trust.



Mandatory Product Stability

#1 PRIORITY

"Bugs" are the #1 blocker to enterprise adoption. Must achieve reliable demonstrations.

95%

demo success rate
by end of Q1 2026



Service-First Delivery

NEXT 12 MO

Sell outcomes rather than tool licenses. Ensure customers get results while the platform matures.

12

months of
Outcomes-as-a-Service



Accelerated Hiring Velocity

IMMEDIATE

Scale from 5→15 lead-gen interns and 5→9 Account Executives to hit \$20M–\$22M revenue target.

3x

scale-up
required

CONCLUSION

The Path Forward

EON's future is secured by being the "Human Intelligence Lubricant" for high-risk, physical industries — owning the Verification and Trust layers where free AI tools are safely applied to the real world.

THREE-YEAR STRATEGY SUMMARY



Safe Harbors

Focus on Energy, Healthcare, Aviation, TVET — where error cost is catastrophic



Physical Last Mile

Expand Assist IQ to embed EON into real-world workflows with highest switching costs



Trust & Verification

Own the layer where free AI tools are safely applied — the Verified Human premium



EON AI VENTURES

THE THREE-YEAR BUFFER

High-Stakes Physical Domain Mastery

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